

SEAO RADAR — PUBLIC CONTRACT MONITORING

Electrical public tenders Longueuil and the South Shore

Public tenders in electrical and electromechanical work within 30 km of Longueuil, as of August 2, 2026. Compiled from the official SEAO open data published by Québec's Secrétariat du Conseil du trésor.

August 2026 edition · Electrical and electromechanical contractors — Longueuil and the South Shore

96

open electrical tenders across
Québec

12

open tenders within 30 km of
Longueuil

2

tenders issued by the City of
Longueuil itself

\$400,849

electrical contracts awarded in
July, South Shore and Montérégie

01 What's open around Longueuil

Public tender notices still accepting bids, sorted by closing date. All within a 30-minute drive of central Longueuil.

Maintenance of electrical systems — water supply, treatment and distribution facilities

CLOSES AUG. 6, 11 A.M.

City of Longueuil · Ref. LONG-26-0216 · Public tender

Local

This is your own city. A recurring maintenance contract on the water treatment plants. The deadline is tight, but even without bidding, ordering the documents gives you Longueuil's exact eligibility requirements — useful for the next six notices.

On-call electrical contractor — buildings, street lighting and traffic signals

CLOSES AUG. 13

City of Saint-Bruno-de-Montarville · Ref. APP-SP-26-36 · Public tender

15 km

The best one on this list. An on-call contract, not a one-off project. Once selected, you become the contractor they phone all year for emergencies and small jobs. This is the kind of mandate that fills an order book for two or three years.

Curbs, paving and street lighting — Samuel-Hatt and Jean-Baptiste-Many streets

CLOSES AUG. 11, 2 P.M.

City of Chambly · Ref. GE2026-06 · Public tender

20 km

The lighting portion is almost always subcontracted by whichever general contractor wins. **The angle:** call the civil generals who will be bidding and position yourself as their electrical sub, rather than preparing a full bid.

Building electrical work and supply — outdoor stage, Parc du 350^e

CLOSES AUG. 11, 2 P.M.

City of Châteauguay · Ref. DPO-26-020A · Public tender 28 km

Modest scope, well suited to a crew of three to eight electricians. Larger firms generally don't travel for jobs this size.

Supply and installation of a standby generator for municipal workshops

CLOSES AUG. 12, 10 A.M.

City of Saint-Philippe · Ref. TP-2026-31 · Public tender 22 km

Generator, automatic transfer switch and hookup. Good margin if you already have an equipment supplier in place.

Operating and endoscopy suite renovation — Honoré-Mercier Hospital

CLOSES AUG. 12, 2 P.M.

CISSS de la Montérégie-Est (Longueuil offices) · Ref. AA-260527-RY South Shore

A large hospital project with significant electrical and mechanical scope. Too big to bid alone, but **electrical subcontractors position themselves now** with the generals currently pricing it.

Maintenance and repair of the outdoor lighting network

CLOSES AUG. 18, 2 P.M.

City of Châteauguay · Ref. DPO-26-023 · Public tender 28 km

The second recurring contract on this list. Street lighting is repetitive, predictable work — ideal for keeping crews busy outside peak season.

Variable frequency drive upgrade — Roland-Therrien wastewater pumping station

CLOSES AUG. 20, 11 A.M.

City of Longueuil · Ref. LONG-26-0200 · Public tender Local

Longueuil's second notice this month. Controls and automation work — a niche with noticeably thinner competition than standard building electrical.

Electrification and electrical distribution upgrade — Vieux-Longueuil operations centre

CLOSES SEPT. 10, 11 A.M.

Réseau de transport de Longueuil (RTL) · Ref. P25-025 · Public tender Local

The largest mandate on this radar. Electrifying a bus garage: medium-voltage distribution, chargers, full upgrade. Five weeks to prepare a bid or position as a sub. The RTL will electrify its entire fleet — **the first contract opens the door to the rest.**

Professional mechanical-electrical engineering services — HCLM and HRR lots

CLOSES AUG. 24, 11 A.M.

Restricted to engineering firms — but **worth noting**: the construction work that follows will go out to tender in 6 to 18 months, across two South Shore hospitals.

Source and method. Extracted from the SEAO monthly open data file (July 2026, published August 1, 2026 by the Secrétariat du Conseil du trésor), filtered to notices closing after August 2, 2026 whose subject involves electrical, lighting, electromechanical or generator work, then narrowed to buying organizations within 30 km of Longueuil. Notices published after July 31 do not appear in this extract. **Always verify the official notice and its addenda on seao.ca before bidding** — dates can be postponed.

02 What the market paid — contracts awarded in July

Contracts with an electrical component awarded by South Shore and Montérégie buying organizations, July 2026.

BUYING ORGANIZATION	SUBJECT	AWARDED TO	AMOUNT
Cégep de Valleyfield	Hourly-rate work, summer 2026 — electrical	Groupe SGM inc.	\$82,937
CISSS Montérégie-Ouest	8 EV charging stations, Hôpital du Suroît	Bornes Québec inc.	\$53,993
City of Saint-Jean-sur-Richelieu	Variable frequency drive, high-pressure pump	Moteurs Électriques Laval Itée	\$43,093
City of Boucherville	Electrical conduit replacement, Parc Pierre-Laporte	Construction Luc inc.	\$34,106
City of Granby	Electric actuators for sluice gate	Les Contrôles Provan Associés inc.	\$33,975
City of Saint-Bruno-de-Montarville	Professional services — Clairevue Est lighting	Le Groupe Conseil Génipur inc.	\$27,192
CISSS de la Montérégie-Est	On-call electrician contract	Les Installations Électriques Relais inc.	\$25,000

Seven of the ten contracts identified. All ten total **\$400,849** for the month of July alone. Three of them — Boucherville, Saint-Bruno and CISSS Montérégie-Est — are within 20 km of Longueuil.

03 Three findings that change how you play this

1. All ten July contracts went to a single bidder. Without exception.

Each one records a bidder count of **one**. These are contracts below the public tender threshold, awarded directly or by invitation. The city didn't shop around — it called someone it already knew. **This is where the real volume sits,**

and it isn't won by bidding better: it's won by being registered, visible and verifiable to municipal procurement.

2. Two of the three best mandates are on-call contracts.

Saint-Bruno and Châteauguay are looking for a contractor to phone all year, not for a project. A project contract pays once. An on-call contract produces a stream of calls over two to five years, usually at a guaranteed hourly rate.

Prioritize these, even at a thinner margin.

3. The RTL is starting to electrify its fleet — right next door.

Notice P25-025 for the Vieux-Longueuil operations centre is the first of a predictable series: distribution, chargers, garage upgrades. A Longueuil contractor who documents electrification and medium-voltage capability is positioning for a decade of work on their doorstep.

04 The next 30 days

What I'd do, in this order, starting tomorrow morning.

1

Week 1 — Order the two urgent document sets

Longueuil LONG-26-0216 (Aug. 6) and Saint-Bruno APP-SP-26-36 (Aug. 13) on seao.ca. Even if no bid goes out this time, reading the documents gives you the exact eligibility criteria used on the South Shore.

2

Week 2 — Register in the municipal supplier files

Longueuil, Saint-Bruno, Boucherville, Brossard, Chambly, Sainte-Julie, Saint-Lambert. This is the entry point for direct-award contracts — the ones that never appear as public tenders and make up most of the actual volume.

3

Week 3 — Make the business credible online to a public servant

A municipal buyer systematically checks: RBQ licence displayed, Revenu Québec attestation, municipal and institutional project history, a page dedicated to the public sector. Without those, you don't clear the first check — and nobody calls to tell you why.

4

Week 4 — Build the renewal calendar

Maintenance contracts awarded this year come back out in 12, 24 or 36 months. Spotting them now means arriving prepared, not five business days before closing.

05 How Québec's public electrical market works

SEAO (Système électronique d'appel d'offres) is the platform where every Québec public body — cities, health authorities, school service centres, ministries, state corporations — must publish its tenders above certain thresholds. Browsing notices is free; only ordering the tender documents carries a fee.

The thresholds that determine everything

For a municipal body: below \$25,000, internal rules and the contract management by-law apply. From \$25,000 to \$139,000, the default rule is written invitation to at least two firms. At \$139,000 and above, an open procedure becomes mandatory.

That's why most building electrical contracts never surface as public tenders: they fall below the threshold. They go to contractors already registered in the municipality's supplier file.

What an electrical contractor needs in place

A valid RBQ licence in the right subcategories, an up-to-date Revenu Québec attestation, and — above \$1M in expenditure — an authorization from the Autorité des marchés publics. Tender documents must be obtained directly through SEO: a bid submitted without going through the platform is rejected outright.

How do I find electrical tenders near Longueuil?

On seao.gouv.qc.ca, filter on "Appel d'offres public" and the construction works category, then search by keyword ("électrici*" with the asterisk catches électricité, électrique and électricien). The engine ignores accents but treats hyphenated terms as whole words.

Do I need a paid SEO subscription?

Not to browse notices. Yes — or per-item fees — to order the tender documents, which is mandatory in order to bid.

Why do so many contracts go to a single bidder?

Because they sit below the public tender threshold and are awarded directly or by invitation. These aren't competitions that were lost — they're contracts given to a contractor the organization already knew and could verify quickly.

Is this briefing official?

No. It is produced by Alliance Optima from SEO open data, published under a CC-BY licence by Québec's Secrétariat du Conseil du trésor. The official notice and its addenda always govern — verify on seao.ca before bidding.

06 Getting this every month, without thinking about it

This document took a few hours to produce. Done once, it's useful. Done every month, it changes how an order book gets filled.

Monthly SEO monitoring — Alliance Optima

At the start of each month: open notices filtered for your trade and your territory, awarded contracts with amounts and winners, upcoming deadlines, and renewals to watch. Delivered as a PDF, read in ten minutes.

\$197

per month · no commitment



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